



## Press Release

### OIO records S\$5 million revenue for FY2021

- 4Q FY2021 revenue jumps 161.2%, from S\$0.5 million to S\$1.4 million year-on-year, mainly due to contributions from the blockchain business segment.
- Moonstake, Asia's second-largest staking network, continues to show strong growth.
- OIO remains committed to expanding its suite of services amidst the backdrop of growing interest for the Web 3.0 services.

<b>Financial Highlights (Unaudited)</b>	4QFY2021 (S\$)	4QFY2020 (S\$)	Change (%)	FY2021 (S\$)	FY2020 (S\$)	Change (%)
Revenue	1,362,939	521,811	161.2	5,021,534	1,467,560	242.2
Gross Profit/ (Loss)	1,197,304	(195,529)	N.M	4,257,921	255,027	N.M
Gross Profit Margin	87.8%	-37.5%	125.3 <i>ppts</i> <sup>†</sup>	84.8%	17.4%	67.4 <i>ppts</i> <sup>*</sup>
Other Income	120,450	532,475	(77.4)	689,469	799,307	(13.7)
Net Loss	(1,265,100)	(200,834)	N.M	(1,119,777)	(909,389)	(23.1)

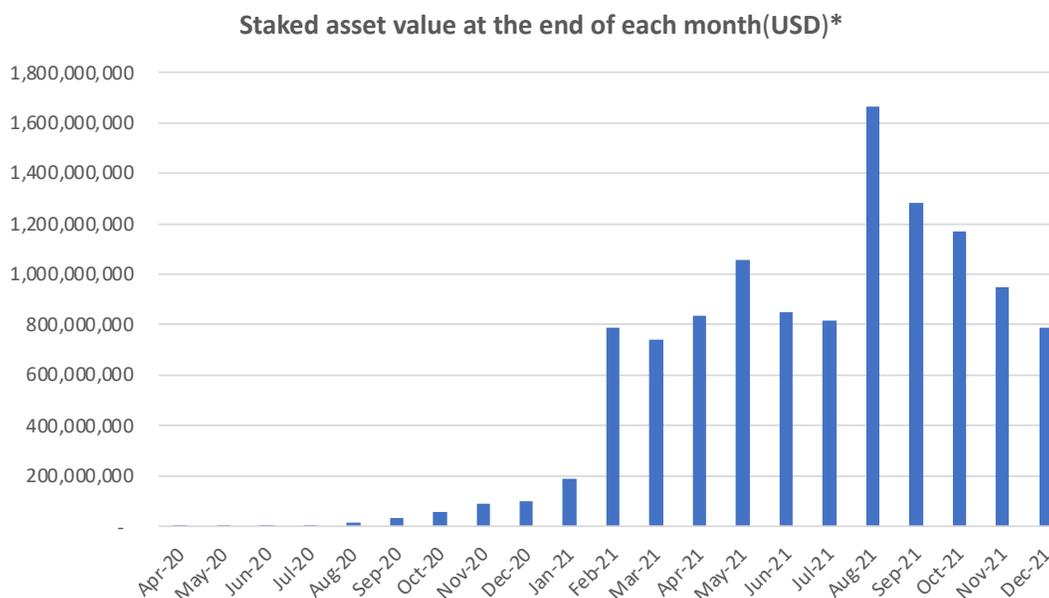
N.M denotes not meaningful

<sup>\*</sup>*ppts denotes percentage points*

**Singapore — 28 February 2022 — OIO Holdings Limited ("OIO")**, a blockchain solutions provider listed on the SGX, announced today its financial results for the fourth quarter ("**4Q2021**") and full year ending 31 December 2021 ("**FY2021**").

OIO recorded a revenue of approximately S\$1.4 million for the 4Q FY2021, a 161% year-on-year (yoy) increase over the 4Q FY2020 revenue of S\$0.5 million. The increase was largely due to the S\$1.3 million contribution from staking business operates by Moonstake<sup>1</sup>, which OIO acquired on 31 May 2021. Revenue for FY2021 was S\$5.0 million, a year-on-year increase of 242.2% as compared to FY2020. Moonstake generates revenue for OIO by charging its customers a commission-based fee for their staked assets, as well as by providing consulting and software development services to enterprise customers in relation to staking and other decentralised finance projects. As of end December 2021, our staked asset pool value was nearly US\$800 million.

<sup>1</sup> Moonstake refers to Moonstake Pte Ltd and its subsidiary, Moonstake Limited.



\* Value of crypto assets staked through the Moonstake staking pool at the end of each month

With the added contribution from Moonstake, gross profit margin increased from -37.5% to 87.8% in 4Q FY2021. The relatively higher margin is due to the business nature of staking, where the cost of sales was mainly due to certain outsourced consulting services and commission expenses. For FY2021, the gross profit margin increased from 17.4% in FY2020 to 84.8% in FY2021.

Despite achieving a gross profit of S\$1.2 million, OIO recorded a net loss of S\$1.3 million in 4Q FY2021 mainly because of the loss on disposal of crypto assets of S\$0.6 million and impairment loss on crypto assets of S\$0.9 million due to relatively weak cryptocurrency market in December 2021. At the end of FY2021, OIO had various cryptocurrencies on its balance sheet equivalent to S\$5.5 million based on the year end rates of FY2021.

### **Looking Ahead with Moonstake**

OIO recognises Moonstake's growth as an important pillar in OIO's growth plans. By being a blockchain-based finance platform, OIO is poised to capture a growing staked asset pool associated with the rising usage of digital assets in Asia.

While the development of cryptocurrency market has been mixed for the year 2021. Bitcoin, the largest cryptocurrency by market value, had reached its all-time high value near US\$69,000 in November, before its value dropped by 19% at the end December amidst concerns over greater regulatory scrutiny.<sup>2</sup> However, the newly implemented regulations, such as Singapore's advertising ban for providers<sup>3</sup>, is expected to only affect service providers instead of consumers. Interest in cryptocurrency investments by retail and institutional investors still remains strong,

<sup>2</sup> Bloomberg - Bitcoin Ends Its Bang of a 2021 With a December Whimper (<https://www.bloomberg.com/news/articles/2021-12-31/bitcoin-is-ending-its-bang-of-a-2021-with-a-winter-whimper>)

<sup>3</sup> CNA - Crypto curbs: Industry players say ad ban not the only way to protect retail investors in Singapore (<https://www.channelnewsasia.com/singapore/mas-no-cryptocurrency-advertisement-marketing-protect-retail-investors-2447321>)

especially in the staking market, with Ethereum moving towards a staking based system expected to drive up demand for cryptocurrency staking services. In addition, the race towards Web 3.0 provides an additional boost to the adoption of cryptocurrency.

Commenting on the results, Mr. Yusaku Mishima, Executive Director supervising the entire blockchain business operation of OIO Holdings Limited, added, *“OIO has continued to make strong developments in the cryptocurrency market in Singapore. Since the acquisition, Moonstake has continued to demonstrate strong promise and growth. We have been closely monitoring the market to identify suitable opportunities to develop the platform and expand our range of products, and will continue to do so. Moving forward, we will also leverage on our strong management team to develop more innovative blockchain solutions to cater to the increasing investor appetite and grow the business further.”*

*Aligned with Singapore’s emergence as a major cryptocurrency hub in Southeast Asia, OIO is well positioned to continue contributing to the growth of blockchain-based finance in the region.”*

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#### **About OIO Holdings Limited**

OIO Holdings Limited is a Singapore-based holding company whose core business units are blockchain technology services and mechanical and engineering (“**M&E**”) services. The group’s blockchain arm aims to expand blockchain technology and accelerate its integration by offering B2B consulting and software development services to various industries.

Following the acquisition of Moonstake Pte Ltd in May 2021, OIO Holdings extends its business beyond the corporate level by providing digital wallets and staking solutions.

Apart from the blockchain-related businesses, the Group has an extensive expertise as a M&E engineering service and solution provider, and has built up a strong network with well-established customers in Singapore.

For more information, please visit the website at: <https://ir.oio.sg>

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This press release has been reviewed by the Company’s sponsor, PrimePartners Corporate Finance Pte. Ltd. (the “**Sponsor**”). It has not been examined or approved by the Singapore Exchange Securities Trading Limited (the “**Exchange**”) and the Exchange assumes no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document.

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